

Trawler Talk

By Ken and Karen Schuler



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Changing Boat Manufacturers

As you can see by our monthly ad, Trawlers Midwest is the dealer in the Midwest for American Tugs, Ranger Tugs, Camano, and PDQ Power Catamarans. Two of these four companies have changed hands in the past 6 months.

We would like to take this opportunity to share with you what has happened.

PDQ has been building catamarans in Whitby, Ontario (about 40 miles from Toronto) since 1987 starting with their well known fast catamaran sailboats. Besides numerous sailboats, PDQ produced more than 100 PDQ 34 Power Catamarans and 10 PDQ 41's. The PDQ's are recognized for being high-end luxury cruising yachts with the best fuel consumption available in a 34' trawler.



PDQ 34 Power Catamaran



PDQ 41 Power Catamaran

The PDQ manufacturer in Ontario sold all of its production as factory direct until 2003. Rhumbline Yachts of Florida and Trawlers Midwest of Wisconsin were the first dealers for PDQ. We especially appreciated the location of the factory because we could take delivery of a new boat in spring and cruise it the 900 miles through four of the Great Lakes to arrive at our business location in Manitowoc, Wisconsin. These were always interesting trips as they helped us to learn about the boat's performance in all kinds of sea conditions. We also were able to become familiar with all of its systems.

As of February, 2008, the PDQ's are being built by Pearson Composites LLC in Warren, Rhode Island.

The following is a Press Release submitted by Eric Cressy, VP Sales & Marketing of Pearson Composites:

Pearson Composites, LLC of Warren, RI announced on February 11, 2008 that it has acquired the power catamaran business of PDQ Yachts in Whitby, Ontario, Canada.

"We are extremely excited about bringing PDQ into our organization. The PDQ boats align perfectly with Pearson's strategy of designing, manufacturing, selling and servicing premium luxury branded products for niche markets", said Patrick Burke, CEO of Pearson Composites. "PDQ is a wonderful complement to our Alerion Express sailboat and True North powerboat products. All of these boats respond to unique yachting lifestyles of our customers".

Pearson's experience in building multihulls is not new. For many years they were the exclusive builder for Lagoon Catamarans in the United States.

The benefits of owning a PDQ Powercat are nothing short of remarkable. These boats deliver approximately 50% more living space than similarly sized monohulls, draft on both models is well under 3', stability is second-to-none and the overall underway performance spectacular. The PDQ 34 is equipped with twin Yanmar 110s and while cruising at 15 knots burns only 4 gallons of fuel per hour total for both engines! The PDQ 41 is equipped with twin Yanmar 260s and at cruising speed of 18 knots burns less than 10 gallons per hour total!

Under Pearson, PDQs will be built using SCRIMP construction which will make the boats even lighter and stronger and the building process is less harmful to the environment, which combined with low fuel consumption will give Pearson one of the most environmentally friendly cruising boats available on the market this year. The first Pearson-built PDQs are expected to launch in September 2008.

Pearson Composites has a 50-year heritage of designing and building innovative sail and power boats for the recreational brands J/Boats, Alerion Express and True North Yachts ranging from 20 to 65 feet utilizing SCRIMP infusion technology. Pearson is currently building 24 new Pedrick 44 sailing vessels for the U.S. Naval Academy for the second time in 20 years.

Camano Marine is the second company that has been sold and the location of production facilities changed. Bob Warman, a naval architect from Vancouver, British Columbia, started building the Camano in Delta, just south of Vancouver, in 1989 and completed about one a month until 1997 when the business was bought by Brad and Jaslyn Miller. They moved the production facility to a larger building in Delta and increased production. The Camano was designed with the work boat styling of a fishing boat with the curving transom and flared bow. It can cruise efficiently at displacement speeds or semi-planing speeds from seven to fifteen knots.



Camano 31 at 12 knots



Camano 41

In 2005, they introduced the new model 41 Camano. Over the years, 268 Camano 31's have been built and seven 41's.

Early in 2008, Camano Yachts America acquired the Camano name and tooling for the 31 and 41 Camano Trawlers from Bracewell Marine Group of Richmond, British Columbia. Bracewell, in turn, acquired Camano from Camano Marine of Delta, B.C., in May 2007.

The group is owned by Paul Burbach of Annapolis and First World Yachts Limited, the builder of Mariner Yachts International. Mariner Yachts are built on the mainland of China. The Seville series of Mariner Yachts includes a 35 express, a 35 sedan, a 37 pilothouse and a 38 double-cabin.



Camano 31 with colored hull
edited picture



Camano 41 with colored hull
edited picture

Changing Boat Manufacturers, cont.

A new Camano 31 is currently being built in Bellingham, Washington, and should be completed for the fall boat shows. It will have a maroon hull and white topsides. The standard ivory color will still be available. Steve Smith Sr., of First World Yachts, said the new company will follow the same construction methods used in the earlier Camanos and he said the boats' quality will be the same or even better. He noted that Camano boats have an excellent reputation over the years but there will be some more options for upgraded interiors. Smith said Camano Yachts America eventually plans to build Camanos on the East Coast as well as in the Northwest. He said sites in Maryland and North Carolina are possibilities.

At this time Camano will be marketed through the existing dealer network with the exception of the Mid Atlantic area now being handled by Island Yacht Brokers Inc. of Chester, Maryland. New dealer inquiries are invited. Phone: (888) 875-6528 or Email: info@camanoyachts.com

A new website is under construction: www.camanoyachts.com

As you can see, the future of PDQ Power Catamarans and Camano Trawlers is in good hands. Both companies are experienced and knowledgeable boat manufacturers. We look forward to a continued dealer relationship.

Please direct any questions or comments you may have to:

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New



Camano 41 & 31



PDQ Power Cat 41 & 34

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At Manitowoc location:		At owner's location:	
42 Nordic Tug 2001	\$399,000	31 Camano 2001	\$159,000
42 Nordic Tug 1999	\$389,000	29 Prairie Coastal 1979	\$35,000
38 Holiday Mansion 1991	\$59,000	At owner's location:	
37 Great Harbour 1996	\$299,000	40 Island Gypsy 1986	\$139,000
34 PDQ Power Catamaran 2004	\$250,000	31 Blue Sea Trawler 1988	\$115,000
32 Nordic Tug 1996	\$159,900	26 Nordic Tug 1983	\$85,000
31 Camano 2003	\$169,000	See classified section for more information on our brokerage boats!	

Ask us about the **2008** doubled tax deduction and **50% first year depreciation** on new boats.